

GUAM POWER AUTHORITY



ATURIDAT ILEKTRESEDAT GUAHAN
P.O. BOX 2977 * AGANA, GUAM U.S.A. 96932-2977

JOHN M. BENAVENTE, P.E. General Manager

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PROSPEC	TIVE In	dividual/	firm with the	above refe	erenced RFP.			

Individual/Firm Representative's Signature

REQUEST FOR PROPOSAL NO. GPA-RFP-16-008

FOR

PROCUREMENT OF SERVICES TO DEVELOP BUSINESS PERFORMANCE INDICES USING iDASHBOARDS



John M. Benavente, P.E.

General Manager

April 2016

Guam Power Authority P.O. Box 2977 Hagatna, Guam 96932

SECTION 1.0: INSTRUCTIONS TO RESPONDENTS

1.1 DEFINITIONS

OFFEROR: The individual, partnership, corporation, or joint venture

submitting a written or documented response to this

subject RFP.

OWNER: The Guam Power Authority (GPA) General Manager or

designated representative.

1.2 PROPOSALS

The OFFEROR is required to read each and every page of the Request for Proposal and by the act of submitting a proposal shall be deemed to have accepted all conditions contained therein. In no case will failure to inspect constitute grounds for a claim or for the withdrawal of a proposal after opening.

Proposals shall be filled out in ink or typewritten and signed in black ink. Erasures or other changes in a proposal must be explained or noted over the signature of the OFFEROR. Proposals containing any conditions, omission, unexplained erasure or alterations or items not called for in the Proposal, or irregularities of any kind shall be rejected by the Guam Power Authority as being incomplete.

Table 1 indicates the anticipated milestones for the RFP process. GPA reserves the right to change the RFP process schedule at its sole discretion.

Table 1: RFP Schedule

RFP Announcement	4/12/2016	5/24/2016	
Vendors Submit Questions	4/13/2016	4/27/2016	
Cut-Off Date for Receipt of Questions	4/27/201	6 4:00 PM	
GPA Review and Answer Questions	4/27/2016	5/17/2016	
Vendors Prepare Bids	4/13/2016	5/23/2016	
Cut-Off Date for Receipt of Proposals	5/24/2016 4:00 PM		
Proposal Evaluation	5/24/2016	6/7/2016	
Notification of Most Qualified Bidder	TE	BD	
Contract Negotiations	TBD	TBD	
Contract Review & Approval (Mgmt)	TBD	TBD	
Contract Signing	TE	BD	

1.3 PREPARATION AND SUBMISSION OF PROPOSALS

Envelopes containing proposals shall be sealed and marked on the face with the name and address of the OFFEROR, the Proposal Number and the time and date of submission. Telegraphic proposals will not be considered, nor modification by telegraph of proposals already submitted.

Priced proposals must be marked on all sides with the words: Priced Proposal. Non-priced Proposals must be marked on all sides with the words: Non-priced Proposal. Priced and Non-Priced Proposals must be delivered in separate sealed and marked packages.

Proposals shall be hand-carried and received at the place of opening on or before the opening date and time. Proposals received through mail will not be accepted if such mail is received at the address showing after the submission date and time. Proposals will not be opened publicly.

All submittals must strictly conform to the Request for Proposal and any addenda.

One (1) bound paper original, five (5) bound paper copies, and one (1) electronic (non-priced proposal) PDF format copy in CD, DVD, and/or USB Flashdrive of each proposal, consisting of technical and commercial sections, must be submitted, including all addenda, if any. Any and all sample documentation (reports of similar jobs, brochures, etc) that will assist towards OFFEROR'S evaluation may be furnished with each proposal.

No submittal shall be considered complete unless accompanied by all items specified in these "submittal instructions."

Request for Proposal No. GPA-RFP-16-008 must be submitted before <u>4:00 P.M., May 24, 2016</u>, in a sealed envelope indicating the RFP number and addressed as follows:

To: Guam Power Authority
GPWA Procurement Office
Gloria B. Nelson Public Service Building
688 Route 15 Fadian
1st. Floor, Room 101
Mangilao, Guam 96913

Attn: JOHN M. BENAVENTE, P.E.

General Manager

<u>Examination of RFP Documents:</u> OFFEROR shall examine the RFP Documents to inform himself of all conditions and requirements for the execution of the proposed work. Ignorance on the part of OFFEROR of any part of the Request for Proposal will in no way relieve him/her of the obligations and responsibilities assumed under the Contract.

<u>Interpretation of the Approximate Quantities:</u> OFFEROR'S attention is called to the fact that any estimate of quantities of work to be done and materials to be furnished under the Contract as

shown on the Technical Requirements Section or elsewhere, is approximate only and not guaranteed. OWNER does not assume any responsibility that the final quantities shall remain in strict accordance with the estimated quantities, nor shall OFFEROR plead misunderstanding or deception because of such estimate of quantities or of the character, location of the work or other conditions pertaining thereto.

<u>Familiarity with Laws:</u> OFFEROR is assumed to be familiar with Federal and Local laws, ordinances, rules and regulations that in any manner affect the work. Ignorance on the part of OFFEROR will in no way relieve him/her from responsibility.

The preparation and submission of a proposal will be by and at the expense of the OFFEROR.

1.4 EXPLANATION TO OFFERORS

No oral explanation in regard to the meaning of the specification will be made and no oral instructions will be given before the award of the proposal. Discrepancies, omissions, or doubts as to the meaning of the specifications must be communicated in writing to the named contact individual of the Guam Power Authority requesting for interpretation. OFFEROR should act promptly and allow sufficient time for a reply to reach them before the submission of their proposals. Interpretation, if required, shall be made in the form of an amendment to the specifications, which will be forwarded to all prospective OFFERORS, and its receipt by the OFFEROR should be acknowledged on the proposal form.

1.5 CLARIFICATION ON REQUEST FOR PROPOSAL

Each OFFEROR must carefully examine the Request for Proposal and all addenda. If any OFFEROR (a) finds any discrepancies, omissions or ambiguities in the RFP documents, (b) is uncertain as to the intent or meaning of any provision of the Request for Proposal, or (c) has any question regarding the Request for Proposal, the OFFEROR must promptly notify GPA in writing no later than four (4) working days prior to the closing date of this RFP thereof in writing at the address specified for submission of proposals. Replies to such notices may be made in the form of addenda, which will be issued simultaneously to all prospective OFFERORS. GPA further reserves the right to respond to any and all inquiries to this RFP, as any amendments issued may impact the project completion schedule.

1.6 ALTERNATE PROPOSAL

GPA reserves the right to withhold its approval of any or all alternates proposed by OFFERORS and to deny any or all requests for such approvals.

1.7 MODIFICATION OR WITHDRAWAL OF PROPOSAL

An OFFEROR may modify or withdraw its proposal by written request, provided that the request is received by GPA at the address and prior to the time specified for the submission of proposals. Any proposals or submittals received after the time and date set for receipt of proposals or submittals will be considered late. No late modification or withdrawal will be considered unless received before the date of opening. Following withdrawal of its proposal, an OFFEROR may submit a new proposal, provided the new proposal is received by GPA prior to the time specified for the submission of proposals. There shall be no modifications or withdrawals after the opening date.

GPA may modify any provision of the Request for Proposal at any time prior to the time specified for the submission of proposals. Such modifications may be made in the form of addenda, which will be issued simultaneously to all OFFERORS.

<u>Addenda:</u> Any amendment, modification or addenda issued by OWNER, prior to the opening of the RFP's, for the purpose of changing the intent of the plans and Technical Specifications, clarifying the meaning of the same, or changing any of the provisions of this RFP, shall be binding to the same extent as if written in the Specifications. Any addenda issued will be mailed to all OFFERORS in duplicate. OFFEROR shall acknowledge receipt of same by his signature on copy, which is to be returned to OWNER. The other copy shall accompany the proposal or submittal. Acknowledgement may also be made in writing or by telex or telegram.

1.8 COMPLETE PROPOSALS

OFFERORS are requested to submit proposals, which are complete and unambiguous without the need for additional explanation or information. GPA may make a final determination as to whether a proposal is acceptable or unacceptable solely on the basis of the proposal as submitted, and proceed with proposal evaluation without requesting further information from any OFFEROR. GPA may, in its sole discretion, request from OFFERORS additional information clarifying or supplementing, but not basically changing any proposal as submitted.

All Proposals shall remain the property of GPA.

Time for Acceptance: All submittals shall be valid for 60 days from date of RFP opening.

<u>Completion Date:</u> OFFEROR shall realize that satisfactory completion of this work within the period shown on the Agreement form is a critical requirement. Failure to do so may cause the imposition of liquidated damages as specified therein.

1.9 POST RFP MEETING

After the receipt of proposals, GPA may request additional information over the telephone or in individual meetings with selected OFFERORS to clarify and discuss their proposals. Failure by an OFFEROR to attend such requested meeting(s) shall be cause for disgualification.

GPA reserves the right to request clarifications from only those OFFERORS whom it deems in its best interest.

All clarifications shall be documented by OFFERORS as addenda to the submittals.

1.10 PROPOSAL INCONSISTENCIES

Any provisions in the proposal which are inconsistent with the provisions of this Request for Proposal, unless expressly described as being exceptions or alternates, are deemed waived by the OFFERORS. In the event the proposal is awarded to OFFEROR, any claim of inconsistency between the proposal and these RFP documents will be resolved in favor of these RFP documents unless otherwise agreed to in writing by GPA.

1.11 SUBCONTRACTOR

If the OFFEROR plans to enter into contracts with subcontractors in order to complete this project, the identification and location of the possible subcontractors with a comprehensive description of their offering shall be submitted with the proposal. GPA reserves the right to disapprove any subcontractor, or a subcontractor's offering proposed by the OFFEROR. This right applies to the original submittal as well as submittals subsequent to the original proposal.

1.12 SUBMITTAL FORMAT

All responses to this subject RFP shall be written in the ENGLISH language.

The submittal information shall be in 8-1/2 inch by 11-inch report binders with the covers identifying the respective OFFEROR. Large sheets or drawings shall be bound in the binder so that they can be unfolded for easy review.

1.13 SIGNATURE

The proposals shall be signed by an official authorized to contractually bind the OFFEROR. The proposal shall also provide the following information:

<u>Signature on Proposal:</u> OFFEROR must sign his proposal correctly. If the proposal is made by an individual, his name and post office address must be shown. If made by a firm or partnership, the name and post office address of each member of the firm or partnership must be shown. If made by a corporation, the person signing the proposal shall show the name of the State or Territory under the laws of which the corporation was chartered, also the names and business address of its president, secretary and treasurer.

1.14 WITHDRAWAL OF PROPOSAL

Negligence on the part of the OFFEROR in preparing the proposal confers no right for the withdrawal of the proposal after it has been opened.

1.15 INQUIRIES

Prospective OFFERORS should address inquiries, questions or clarifications in writing to:

John M. Benavente, P.E. General Manager Guam Power Authority Gloria B. Nelson Public Service Building 688 Route 15 Fadian Mangilao, Guam 96913

Attn: Jamie L.C. Pangelinan Supply Management Administrator

Telephone No: (671) 649-6875/6903/6930, Ext. 3128

Facsimile: (671) 646-8163

Note: Cut-Off Date for Receipt of Questions shall be Wednesday, April 27, 2016 at 4:00 P.M.

Inquiries received after the deadline shall not be entertained.

SECTION 2.0: GENERAL TERMS AND CONDITIONS

2.1 AUTHORITY

This Request for Proposals (RFP) solicitation is issued subject to all of the provisions of the Guam Procurement Act (Public Law 16-124) and the Guam Procurement Regulations (copies are available for inspection at the Guam Power Authority). The RFP requires all parties involved in the preparation, negotiation, performance, or administration of contracts to act in good faith.

2.2 GENERAL INTENTION

Unless otherwise specified, it is the declared and acknowledged intention and meaning of these General Terms and Conditions for the OFFEROR to provide the Guam Power Authority with specified services.

2.3 STANDARDS FOR DETERMINATION OF MOST QUALIFIED OFFEROR

In determining the most qualified OFFEROR, the Agency/Department shall be guided by the following:

- A. The ability, capacity and skill of the OFFEROR to perform the work specified.
- B. Whether the OFFEROR can perform promptly or within the specified time.
- C. The quality of performance of the OFFEROR with regard to awards previously made to
- D. The previous and existing compliance by the OFFEROR with laws and regulations relative to procurement.

2.4 AWARD OR REJECTION OF PROPOSALS

The right is reserved as the interest of the Guam Power Authority may require waiving any minor informalities or irregularities in proposals received. The Guam Power Authority reserves the right and shall have the prerogative to award, amend, or reject proposals in whole or in part. It is the policy of the Guam Power Authority to award proposals to OFFERORS duly authorized and licensed to conduct business in Guam.

Proposals will be opened privately, and GPA reserves the right to keep any or all proposals confidential.

A. <u>Cancellation of Solicitation, Delays:</u> GPA reserves the right to cancel or to withdraw this RFP, to delay determination on this RFP, or to reject all submittals or any individual

submittal in whole or in part at any time prior to the final award. The reasons for the cancellation, delay or rejection shall be made a part of the project file and shall be available for public inspection.

After opening, but prior to award, all proposals may be rejected in whole or in part when the Procurement Authority of GPA determines in writing that such action is in the Territory's best interest for reasons including but not limited to:

- 1) The supplies and services being procured are no longer required;
- 2) Ambiguous or otherwise inadequate Specifications were part of the solicitation;
- 3) The solicitation did not provide consideration of all factors of significance to the Territory;
- 4) Price(s) exceed available funds and it would be appropriate to adjust quantities to come within available funds;
- 5) Inability of the selected OFFEROR and GPA to successfully negotiate contract terms for the scope of services requested.

When a solicitation is cancelled or rejected prior to final award, notice of cancellation or rejection shall be sent to all OFFERORS. The reasons for cancellation or rejection shall be made a part of the project file and shall be available for public inspection.

- B. <u>Rejection of Individual Proposal or Submittal:</u> Any individual proposal or submittal may be rejected in whole or in part when in the best interest of the Authority. Reasons for rejecting a proposal or submittal include but are not limited to:
- 1) OFFEROR is not responsive;
- The proposal or submittal is non-responsive as it does not conform in all respects to the RFP:
- The construction, supply or service offered in the proposal is unacceptable by reason of its failure to meet the requirements of the specifications or technical requirements set forth in the RFP;
- 4) The proposal or submittal does not meet the requirements or criteria set forth in the RFP. Upon request, unsuccessful OFFERORS shall be advised of the reasons for rejection.

Any or all proposals or submittals will be rejected if there is reason to believe that collusion exists among OFFERORS and no participants in such collusion will be considered in future projects for the same work.

2.5 EXECUTION OF THE ORDER

The OFFEROR to whom the Order is awarded (the "successful OFFEROR") shall execute and deliver to GPA the contract prior to performing any services on GPA premises. A written notice will be issued to the most qualified OFFEROR indicating commencement of the project.

<u>Award of Contract:</u> The award of the Contract, if awarded, will be to the most responsive OFFEROR whose qualifications indicate that award thereto will be to the best interest of OWNER,

and whose proposal shall comply with the requirements of the Contract Documents. In no case will the award be made until all necessary investigations have been made into the responsibility of the OFFEROR, and the OWNER is satisfied that the OFFEROR is qualified to do the work and has the necessary equipment to carry out the provisions of the Contract to the satisfaction of OWNER within the time specified. OWNER may award separate contracts for each project Schedule or for any combination of project Schedules.

<u>Execution of Contract:</u> The individual, firm or corporation to which this Contract has been awarded shall sign the necessary agreement entering into Contract with OWNER, and return it to OWNER within ten (10) days after date of award.

<u>Failure to Execute Contract:</u> Failure on the part of OFFEROR to execute the Contract as required will be just cause for the annulment of the award. The award may then be made to the next most qualified OFFEROR or the work readvertised, as OWNER may elect.

2.6 MODIFICATION / ALTERATION

After the receipt and opening of proposals, and at its option, the Guam Power Authority may conduct discussions with the most reasonable OFFEROR who has submitted a proposal reasonably susceptible of being selected for award with the purpose of clarification to assure full understanding and responsiveness to the Proposal requirements. OFFERORS shall be accorded fair and equal treatment with respect to any opportunity for discussion and revision to proposals and such revisions shall be permitted after submission and prior to award for the purpose of obtaining best and final offers. In conducting discussions, there shall be no disclosure of any information derived from proposals submitted by competing OFFERORS.

2.7 CONTACT FOR CONTRACT ADMINISTRATION

If your firm receives a contract as a result of this Proposal, designate a person whom we may contact for prompt administration, showing:

NAME:	TITLE:
ADDRESS:	PHONE:

2.8 DETERMINATION OF RESPONSIBILITY OF OFFEROR

The Guam Power Authority reserves the right to secure from OFFERORS information necessary to determine whether or not they are responsible and to determine their responsibility in accordance with Section 2.3 of the General Terms and Conditions.

2.9 LIMITATIONS

This RFP does not commit GPA to award a contract, to pay any costs incurred in the preparation of a proposal by the OFFEROR under this request, or to procure a contract for services. GPA reserves the right to reject any and all proposals received under this request, to negotiate with all qualified sources, or to cancel the whole or any part of this RFP at any time.

2.10 ACCEPTANCE OF PROPOSAL CONTENTS

The contents of the Proposal of the successful firm will become contractual obligations if a contract ensues. Failure of the successful firm to accept these obligations will result in a disqualification of the Proposal.

2.11 CONTROL

The successful OFFEROR will carry out this assignment under the direction and control of the General Manager of the Guam Power Authority or his/her designee(s).

2.12 CONTRACT TERM

The duration of the services herein shall be specified in the contract. GPA shall retain the right to terminate the contract at any time if the contractor is not providing the services in accordance with the RFP and the contract.

2.13 JUSTIFICATION OF DELAY

The OFFEROR who is awarded the proposal guarantees that the services will be completed within the agreed upon completion date. If, however, the OFFEROR cannot comply with the completion requirement, it is the OFFEROR'S responsibility to advise the Guam Power Authority in writing explaining the cause and reasons for the delay. Section 6-101.09.1 of the Guam Procurement Regulations, "Liquidated Damages", will be in effect if the OFFEROR fails to meet the completion requirement.

2.14 INVOICING AND PAYMENT TERMS & CONDITIONS

All invoices shall include supporting documents (i.e. timesheets, shipping invoices, consumable listings). All supporting documents must be reviewed and approved by GPA Project Manager prior to invoice submittal for charges. All invoices will be paid net 30 days from date invoice is received

at the GPA Accounting Department. Payment shall be made using a method mutually agreed upon by the Guam Power Authority and the successful OFFEROR.

2.15 TAXES

OFFEROR shall be liable for Guam Gross Receipt Taxes and all other applicable taxes and duties. The Guam Power Authority shall have no tax liability under this order. Specific information on taxes may be obtained from the Director of Revenue and Taxation.

GPA is a government agency exempted from ALL government taxes as stipulated in the Guam Code Annotated.

2.16 LICENSING

OFFERORS are reminded that GPA will not consider for award any offer submitted by an OFFEROR who has not complied with the Guam Licensing Law. Specific information on licenses may be obtained from the Director of Revenue and Taxation.

2.17 COVENANT AGAINST CONTINGENT FEES

The OFFEROR warrants that he has not employed any person to solicit or secure any resultant contract upon agreement for a commission, percentage, brokerage, or contingent fee. Breach of this warranty shall give the Guam Power Authority the right to terminate the contractor, or in its discretion, to deduct from the contract price or consideration the amount of such commission, percentage, brokerage, or contingent fees. This warranty shall not apply to commission payable by contractors upon contracts or sales secured or made through, bona fide established commercial or selling agencies maintained by the contractor for the purpose of securing business.

2.18 EQUAL EMPLOYMENT OPPORTUNITY

Section 3.01 of the Executive Order 10935 dated March 07, 1965 requires the OFFEROR not to discriminate against an employee or applicant for employment because of race, creed, color or national origin. The OFFEROR will take affirmative action to ensure that applicants are employed and that employees are treated equally during employment without regard to race, creed, color or national origin.

2.19 AMERICAN DISABILITIES ACT

If requested, the OFFEROR must meet all ADA regulations and requirements.

2.20 REQUIRED FORMS

All OFFERORS are required to submit current affidavits as required in the following page. Failure to do so will mean disqualification and rejection of the proposal.

- a. Special Provision for Major Shareholders Disclosure Affidavit
- b. Major Shareholders Disclosure Affidavit
- c. Non-Collusion Affidavit
- d. No Gratuities or Kickbacks Affidavit
- e. Ethical Standards Affidavit
- f. Declaration Re-Compliance with U.S. DOL Wage Determination
- g. Special Provision for Restriction Against Sex Offenders

2.21 PROHIBITION AGAINST GRATUITIES, KICKBACKS, AND FAVORS

Pursuant to GCA 5 section 5630 (c), this clause is conspicuously set forth to alert all parties in this procurement that Guam Public Law Title 5 §5630. Gratuities and Kickbacks, prohibits against gratuities, kickbacks, and favors to the Territory.

2.22 RESTRICTION AGAINST CONVICTED SEX OFFENDERS

GCA 5 §5253 (b) restricts the OFFEROR against employing convicted sex offenders from working at Government of Guam venues. It states:

(b) All contracts for services to agencies listed herein shall include the following provisions: (1) warranties that no person providing services on behalf of the contractor has been convicted of a sex offense under the provisions of Chapter 25 of Title 9 GCA or an offense as defined in Article 2 of Chapter 28, Title 9 GCA, or an offense in another jurisdiction with, at a minimum, the same elements as such offenses, or who is listed on the Sex Offender Registry; and (2) that if any person providing services on behalf of the contractor is convicted of a sex offense under the provisions of Chapter 25 of Title 9 GCA or an offense as defined in Article 2 of Chapter 28, Title 9 GCA, or an offense in another jurisdiction with, at a minimum, the same elements as such offenses, or who is listed on the Sex Offender Registry, that such person will be immediately removed from working at said agency and that the administrator of said agency be informed of such within twenty-four (24) hours of conviction.



GUAM POWER AUTHORITY

ATURIDAT ILEKTRESEDAT GUAHAN P O BOX 2977, AGANA, GUAM 96932-2977

SPECIAL PROVISON FOR MAJOR SHAREHOLDERS DISCLOSURE AFFIDAVIT

All Bidders/Offerors are required to submit a current affidavit as required below. Failure to do so will mean disqualification and rejection of the bid/rfp.

5 GCA §5233 (Title 5, Section 5233) states:

"Section 5233 Disclosure of Major Shareholders. As a condition of submitting a bid or offer, any partnership, sole proprietorship or corporation doing business with the government of Guam shall submit an affidavit executed under oath that lists the name and address of any person who has held more than ten percent (10%) of the outstanding interest or shares in said partnership, sole proprietorship or corporation at any time during the twelve (12) month period immediately preceding submission of a bid, or, that it is a not for profit organization that qualifies for tax exemption under the Internal Revenue Code of the United States or the Business Privilege Tax law of Guam, Title 12, Guam Code Annotated, Section 26203[©]. With the exception of not for profit organizations, the affidavit shall contain the number of shares or the percentage of all assets of such partnership, sole proprietorship or corporation which have held by each such person during the twelve (12) month period. In addition, the affidavit shall contain the name and address of any person who has received or is entitled to receive a commission, gratuity or other compensation for procuring or assisting in obtaining business related to the bid or offer and shall also contain the amounts of any such commission, gratuity or other compensation. The affidavit shall be open and available to the public for inspection and copying."

- 1. If the affidavit is a copy, indicate the BID/RFP number and where it is filed.
- 2. Affidavits must be signed within 60 days of the date the bids or proposals are due.

MAJOR SHAREHOLDERS OF DISCLOSURE AFFIDAVIT

	ersign,(partner or offic first duly sworn, deposes and say	cer of the compa s:	ny of, etc.)	
1.	That the person who have hel the past twelve (12) months a		percent (10%) of the compar	ny's shares during
	<u>Name</u>	Address_		Percentage of Shares Held
		Total numl	per of shares	
2.	Persons who have received or assisting in obtaining busin			
	<u>Name</u>	<u>Address</u>		Commission Gratuity or other Compensation
	Further, affiant sayeth naught			
	Date:	P P	signature of individual if bidde Proprietorship; Partner, if the l Partnership Officer, if the bidd orporation.	oidder/offeror is a
	Subscribe and sworn to before	e me this	day of	
	20		Notary Public	
	20		Notary Public	

NON-COLLUSION AFFIDAVIT

Guam))ss:	
Hagatna)	
	I, first (Name of Declarant)	being duly sworn, depose and say:
1.	That I am the of of	(Name of Bidding/RFP Company)
2.	That in making the foregoing proposal and not collusive or shame, that said be connived or agreed, directly or indirect sham or to refrain from bidding or submanner, directly or indirectly, sought be or conference, with any person, to fix the secure any overhead, project or cost e	or bid, that such proposal or bid is Genuin bidder/offeror has not colluded, Conspired, ly, with any bidder or person, to put in a mitting a proposal and has not in any y agreement or collusion, or communication he bid of affiant or any other bidder, or to element of said bid price, or of that of any ainst the GUAM POWER AUTHORITY or
3. 4.	That all statements in said proposal or This affidavit is made in compliance wi Regulations §§3126(b).	bid are true.
		(Declarant)
SUBSCRIBED	O AND SWORN to me before this	day of, 20
)Seal(
		Notary Public

NO GRATUITIES OR KICKBACKS AFFIDAVIT

AFFIDAVIT (Offeror)			
TERRITORY OF GUAM)	,	SS:	
HAGATNA, GUAM)	33:	
		g first duly sworn, deposes and says:	
,		Offeror, that neither I nor of the Offeror	
		employees has or have offered, given o	
government or Guarn employe employment in connection with		mployee, any payment, gift, kickback, g	ratuity of offer of
imployment in connection with	i Olleioi s pic	ρυзαι.	
	Signatu	re of Individual if Proposer is a Sole Pro	oprietorship;
	Partner	if the Proposer is a Partnership;	
	Officer,	if the Proposer is a Corporation	
	. h oforo mo th	is doubt 20	
SORCKIRED WIND 2MOKIN () before me tr	isday of, 20	
		Notary Public	
		In and for the Territory of Gu My Commission Expires:	am

ETHICAL STANDARDS AFFIDAVIT

AFFIDAVIT (Proposer)	
TERRITORY OF GUAM HAGATNA, GUAM))) SS:
That Offeror making the agents, subcontractors, employee to breach any neither he nor any office	, being first duly sworn, deposes and says: prietor, a Partner or Officer of the Offeror) foregoing Proposal, that neither he or nor of the Offeror's officers, representatives, or employees of the Offeror have knowingly influenced any government of Guam of the ethical standards set forth in 5 GCA Chapter 5 Article 11, and promises that r, representative, agent, subcontractor, or employee of Offeror will knowingly and of Guam employee to breach any ethical standard set for in 5 GCA Chapter 5
	Signature of Individual if Proposer is a Sole Proprietorship; Partner, if the Proposer is a Partnership; Officer, if the Proposer is a Corporation
SUBCRIBED AND SWC	ORN to before me thisday of, 20 Notary Public In and for the Territory of Guam My Commission Expires:

DECLARATION RE-COMPLIANCE WITH U.S. DOL WAGE DETERMINATION

Procurement No.:	
Name of Offeror Company:	hereby certifies under penalty of perjury:
the bid or proposal in the fo	(the offeror, a partner of the offeror, an officer of the offeror) making pregoing identified procurement; understand the provisions of 5 GCA § 5801 and § 5802 which read:
§ 5801. Wage Dete	rmination Established.
proprietorship, a par Guam, and in such the direct delivery of employee(s) in acco and promulgated by	es where the government of Guam enters into contractual arrangements with a sole rtnership or a corporation ('contractor') for the provision of a service to the government of cases where the contractor employs a person(s) whose purpose, in whole or in part, is f service contracted by the government of Guam, then the contractor shall pay such ordance with the Wage Determination for Guam and the Northern Mariana Islands issued the U.S. Department of Labor for such labor as is employed in the direct delivery of s to the government of Guam.
is awarded to a con paid to employees p renewal adjustment Determination, as re	Determination most recently issued by the U.S. Department of Labor at the time a contract tractor by the government of Guam shall be used to determine wages, which shall be cursuant to this Article. Should any contract contain a renewal clause, then at the time of s, there shall be made stipulations contained in that contract for applying the Wage equired by this Article, so that the Wage Determination promulgated by the U.S. or on a date most recent to the renewal date shall apply.
§ 5802. Benefits.	
shall also contain pr such benefits having	to the Wage Determination detailed in this Article, any contract to which this Article applies rovisions mandating health and similar benefits for employees covered by this Article, g a minimum value as detailed in the Wage Determination issued and promulgated by the Labor, and shall contain provisions guaranteeing a minimum of ten (10) paid holidays per sec.
(3) That the offeror is in fu procurement reference	Ill compliance with 5 GCA § 5801 and § 5802, as may be applicable to the ed herein;
	Signature of Individual if Proposer is a Sole Proprietorship;
	Partner, if the Proposer is a Partnership;
	Officer, if the Proposer is a Corporation
SUBCRIBED AND SWORI	N to before me thisday of, 20
	Notary Public In and for the Territory of Guam My Commission Expires:



GUAM POWER AUTHORITY

ATURIDAT ILEKTRESEDAT GUAHAN P O BOX 2977, AGANA, GUAM 96932-2977

SPECIAL PROVISIONS

Restriction against Sex Offenders Employed by Service Providers to Government of Guam from Working on Government of Guam Property

GCA 5 §5253(b) restricts the OFFEROR against employing convicted sex offenders from working at Government of Guam venues. It states:

(b) All contracts for services to agencies listed herein shall include the following provisions: (1) warranties that no person providing services on behalf of the contractor has been convicted of a sex offense under the provisions of Chapter 25 of Title 9 GCA or an offense as defined in Article 2 of Chapter 28, Title 9 GCA, or an offense in another jurisdiction with, at a minimum, the same elements as such offenses, or who is listed on the Sex Offender Registry; and (2) that if any person providing services on behalf of the contractor is convicted of a sex offense under the provisions of Chapter 25 of Title 9 GCA or an offense as defined in Article 2 of Chapter 28, Title 9 GCA or an offense in another jurisdiction with, at a minimum, the same elements as such offenses, or who is listed on the Sex Offender Registry, that such person will be immediately removed from working at said agency and that the administrator of said agency be informed of such within twenty-four (24) hours of such conviction.

administrator of said agency be in hours of such conviction.	informed of such within twenty-four (24)		
	Signature of Bidder	Date	
	Proposer, if an individual Partner, if a partnersh Officer, if a corporation	nip;	
Subscribed and sworn before me this	day of	, 20	
Notary Public			

SECTION 3.0: FORM OF CONTRACT

CONTRACT FOR TECHNICAL SERVICES
THIS CONTRACT is made and entered into on the day of, 2016, by, hereinafter called the CONSULTANT, and the Guam Power Authority, hereinafter called GPA.
GPA engages the CONSULTANT to perform technical services for a project known and described as Procurement of Services to Develop Business Performance Indices Using iDashboards, GPA-RFP-16-008 , hereinafter called the "Project".
RECITALS
Whereas,
SECTION I - SERVICES OF THE CONSULTANT
The CONSULTANT shall perform the following technical and professional services in accordance with the degree of care and skill that a registered professional in Guam would exercise under similar conditions:
 A. The CONSULTANT shall provide services as described in the detailed scope of work provided in Exhibit A. B. The CONSULTANT has assigned as the Project Manager for this Contract. Prior written approval is required in the event the CONSULTANT needs to change the Project Manager. The CONSULTANT shall submit the qualifications of the proposed substituted personnel to GPA for approval. C. The CONSULTANT shall submit all final documents in both hard copy and electronic format. All documents shall be Microsoft Office compatible. The software version used shall be compatible to current GPA standards.
SECTION II - PERIOD OF SERVICE
The CONSULTANT shall complete all services within calendar days of the "Notice to Proceed" date. In the event delays are experienced beyond the control of the CONSULTANT, the schedule may be revised as mutually agreed upon by GPA and the CONSULTANT. The CONSULTANT is responsible for advising GPA in writing explaining the cause and reason(s) for

SECTION III - CONSULTANT'S COMPENSATION

the delay.

A. The method of payment for this CONTRACT is (lump sum) or (hourly), not to exceed (rate) or (payment by installments). Total compensation for the services performed shall be (lump sum

- of \$) or (not to exceed \$), plus approved adjustments. (This fee includes an allowance of \$\) for reimbursable expenses, which in no event will ever be more than actual cost.)
- B. GPA shall pay the CONSULTANT (installments based upon monthly progress reports and detailed invoices submitted by the CONSULTANT. Such payments shall be made to the CONSULTANT within thirty (30) days after receipt of the progress report and detailed invoice, or one lump sum payment upon completion and within thirty (30) days after receipt of detailed invoice.)

SECTION IV - CONSULTANT'S STATUS

The CONSULTANT agrees that there shall be no employee benefits occurring from this Agreement, such as:

- A. Insurance coverage provided by GPA;
- B. Participation in the Government of Guam retirement system;
- C. Accumulation of vacation or sick leave:
- D. There shall be no withholding of taxes by GPA;
- E. That it is expressly understood and agreed that, in the performance of services under this Agreement, the CONSULTANT and its employees shall at all times act as independent contractors with respect to GPA, and not as an employee or agent of GPA. Further, it is expressly understood and agreed by the parties that nothing contained in this Agreement shall be construed to create a joint venture, partnership, association, or other affiliation or like relationship and shall remain that of independent parties to a contractual relationship set forth in this Agreement.

<u>SECTION V – GUAM POWER AUTHORITY'S RESPONSIBILITIES</u>

- A. GPA shall designate a project manager during the term of this CONTRACT. The project manager has the authority to administer this CONTRACT and shall monitor compliance with all terms and conditions stated herein. All requests for information from or a decision by GPA on any aspect of the work shall be directed to the project manager.
- B. GPA shall review submittals by the CONSULTANT and provide prompt response to questions and rendering of decisions pertaining thereto, to minimize delay in the progress of the CONSULTANT'S work. GPA will keep the CONSULTANT advised concerning the progress of GPA's review of the work. The CONSULTANT agrees that GPA's inspection, review, acceptance or approval of CONSULTANT'S work shall not relieve CONSULTANT'S responsibility for errors or omissions of the CONSULTANT or its sub-consultant(s).
- C. Unless included in the CONSULTANT'S Services as identified in Section I, GPA shall furnish the CONSULTANT gratis, the following information or services for this Project:
 - 1. Available GPA data relative to policies, regulations, standards, criteria, studies, etc., relevant to the Project.

SECTION VI – INVOICING AND PAYMENT TERMS & CONDITIONS

All invoices shall include supporting documents (i.e. timesheets, shipping invoices, consumable listings). All supporting documents must be reviewed and approved by GPA Project Manager prior to invoice submittal for charges. All invoices will be paid net 30 days from date invoice is received at the GPA Accounting Department. Payment shall be made using a method mutually agreed upon by the Guam Power Authority and the CONSULTANT.

SECTION VII - TERMINATION

GPA, at its sole discretion, may terminate this CONTRACT for convenience or abandon any portion of the Project for which services have not been performed by the CONSULTANT, upon fourteen (14) days written notice delivered to CONSULTANT personally or by certified mail at \(\frac{1}{2}\).

Immediately after receiving such notice, the CONSULTANT shall discontinue advancing the services under this CONTRACT and proceed to close said operations under this CONTRACT. The CONSULTANT shall appraise the services it has completed and submit an appraisal to GPA for evaluation. GPA shall have the right to inspect the CONSULTANT'S work to appraise the services completed.

CONSULTANT shall deliver to GPA all drawings, special provisions, field survey notes, reports, estimates and any and all other documents or work product generated by the CONSULTANT under the CONTRACT, entirely or partially completed, together with all unused materials supplied by GPA.

In the event of such termination or abandonment, the CONSULTANT shall be paid for services performed prior to receipt of said notice of termination including reimbursable expenses then incurred.

If the remuneration scheduled hereunder is based upon a fixed fee or definitely ascertainable sum, the portion of such sum payable shall be proportionate to the percentage of services completed by the CONSULTANT based upon the scope of work set forth in Exhibit A, and shall be agreed upon mutually by the CONSULTANT and GPA. However, in no event shall the fee exceed that set forth in Section III of the attached CONTRACT.

GPA shall make final payment within sixty (30) days after the CONSULTANT has delivered the last of the partially completed items and the final fee has been agreed upon.

In the event this CONTRACT is terminated, GPA shall have the option of completing the work, or entering into a CONTRACT with another party for the completion of the work according to the provisions and agreements herein.

<u>SECTION VII – CHANGES</u>

GPA may at any time, by written order, make any changes or deletions in the services to be performed hereunder. If such changes or deletions cause an increase or decrease in the costs of

doing work under this Agreement, or in the time required for this performance, an equitable adjustment shall be made as agreed to by the parties and the Agreement shall be modified in writing accordingly.

SECTION IX - ASSIGNMENT OF AGREEMENT

CONSULTANT may not assign this Agreement, or any sum becoming due to under the provisions of this Agreement, without the prior written consent of GPA.

<u>SECTION X – FORCE MAJEURE</u>

Neither party shall be liable for any delay in meeting or failure to meet its obligations under this Agreement due to a force majeure.

SECTION XI - TAXES

CONSULTANT shall be liable for Guam Gross Receipt Taxes and all other applicable taxes and duties. GPA shall have no tax liability under this order. Specific information on taxes may be obtained from the Director of Revenue and Taxation.

GPA is a government agency exempted from ALL government taxes as stipulated in the Guam Code Annotated.

SECTION XII – NOTICES

Any notice, demand or other document required or permitted to be delivered hereunder shall be in writing and may be delivered personally (not to include facsimile transmission) or shall be deemed to be delivered when received postage prepaid, registered or certified mail, return receipt requested, addressed to the parties at their respective address as specified herein:

TO: Name and Address

COPY: If Applicable, Name and Address

FAX: Fax Number

TO: Guam Power Authority

P.O. Box 2977

Hagatna, Guam 96932-2977 ATTN: General Manager FAX: (671) 649-6942

SECTION XIII – GOVERNING LAW

The validity of this Agreement and any of its terms or provisions, as well as the rights and duties of the parties to this Agreement, shall be governed by the laws of Guam.

<u>SECTION XIV - SUPPLEMENTAL CONTRACT PROVISIONS</u>

The supplemental contract provisions to this CONTRACT are attached hereto and incorporated herein by reference as if fully set forth.

IN WITNESS WHEREOF, the parties hereto have executed this CONTRACT this day ______. The CONSULTANT warrants that the person who is signing this CONTRACT on behalf of the CONSULTANT is authorized to do so and to execute all other documents necessary to carry out the terms of this CONTRACT.

CONSULTANT
Federal I.D. No. /Social Security No.

JOHN M. BENAVENTE, P.E. GENERAL MANAGER GUAM POWER AUTHORITY

SECTION 4.0: SCOPE OF WORK AND EVALUATION OF PROPOSALS

4.1 SOLICITATION

The Guam Power Authority (GPA) is soliciting from management consultants for services to develop business performance indices using the iDashboards software application for Guam Power Authority. GPA may use extend the scope of these services to Guam Waterworks Authority at any time during this procurement process and any time after contract award. This is a five year contract with three one-year optional extensions.

4.2 SCOPE OF WORK

The Scope of Work for this project includes the following:

- 1. Developing the Following Dashboards Using iDashboards Software
 - a. Consolidated Commission On Utilities (CCU) Level Key Performance Indices (KPI) and Balance Scorecard
 - b. General Manager Level Key Performance Indices (KPI) for Each Business Unit
 - c. Performance Indices for Smart Grid Operations
 - d. Performance Indices for Demand-Side Management Program Execution
 - e. Net Metering Tracking
 - f. GPA Renewable Energy Program
 - g. GPA Revenue System Technical and Unaccounted For Losses Tracking
 - h. Any other Dashboards as required by GPA, GWA, or CCU.
- 2. Training GPA staff to perform the above work such that within the Contract Period GPA becomes proficient and self-supporting
- 3. Any Technical, Business Consulting, and Project Management Support as Required by GPA SPORD for Developing and Executing the Change Management Documents for a Performance Management System
- 4. Acquiring and Maintaining All Licenses and Upgrades for iDashboards or Other Software or Equipment Necessary to Support GPA's Performance Management Program (All Licenses, Software, and Equipment will transfer Ownership to GPA).
- 5. Providing Training and Training Materials as Required Related to iDashboards, Performance Management, Dashboards, Strategic Planning, and Operations Management
- 6. Providing Training and Training Materials as Required Related to Data Collection Software and other software.
- 7. Budget Development for the current fiscal year's activities.
- 8. Budget Development during GPA's Budget Call for the Next Fiscal Year's Activities as Long as the Contract is in Force.

4.3 NON-PRICED PROPOSAL CONTENT

Proponents must submit proposals that include:

- 1. Detailed description of proponent's qualifications to deliver the services required to GPA on accordance with the Proposal Evaluation Criteria listed in Table 4-1.
- 2. Three client references on projects completed within the last three years
- 3. Proposal must be free of any price information.
- 4. Copy of Guam Business License
- 5. Executed Major Shareholder Disclosure Affidavit
- 6. Completed Non-collusion Affidavit

4.4 EVALUATION PROTOCOL

The evaluation format is a two-step process. In the first step, GPA evaluates each proponent's qualifications and non-priced proposal for quality, reasonableness, completeness and applicability towards GPA's business needs and goals. During the evaluation process, GPA shall score each proponent's submittal and rank each from most acceptable to least acceptable. GPA will select one or none of the proponents in the second step in the procurement evaluation process for contract negotiations.

GPA will begin negotiations with the proponent having the most acceptable proposal for the work scope under consideration. If it fails to successfully conclude negotiations with this proponent, it may terminate negotiations with this proponent and begin negotiations with the proponent having the next most acceptable proposal. GPA may continue in this fashion until it awards a contract or runs out of proponents to negotiate with.

4.5 EVALUATION CRITERIA AND PROPOSAL SCORING

The table below lists the evaluation criteria and preliminary scoring. GPA will convene a committee of no less than three people for this activity.

Table 4-1 Proposal Evaluation Criteria

	Evaluation Criteria	Maximum Points	Percent of Score	Evaluator Scoring
1	Extensive knowledge and experience of strategic planning and business performance management	55	11.0%	
2	Background in process mapping and process redesign and business reengineering	55	11.0%	
3	Previous experience with change management strategy development, initiatives and implementation	55	11.0%	
4	Strong project/program management experience	15	3.0%	
5	An understanding of the unique operating characteristics of island-type electric utilities	15	3.0%	
6	Extensive background in financial feasibility and economic analysis studies	15	3.0%	
7	Familiarity and working knowledge with various components and applications of GPA's Smart Grid overall initiative	40	8.0%	
8	Extensive knowledge of Enterprise Resource Planning and Billing systems, especially as it pertains to systems deployed at GPA.	30	6.0%	
9	Strong affiliation, knowledge, and skills with iDashboard software	75	15.0%	
10	Strong positive relationship with firm developing, supplying, supporting, and owning iDashboard application	75	15.0%	
11	Past experience working with the GPA Strategic Planning and Operations Research Divison Business Unit	35	7.0%	
12	Past experience or insights working with GPA's internal and external stakeholders and the ability to communicate with them regarding complicated issues.	35	7.0%	
	Total Points	500	100.0%	

Note: 400 points is the cutoff for acceptable proposals. Proposals scoring less than 400 points are not acceptable.

Scoring and evaluation shall occur in two steps:

Step 1: Individual Committee Member Evaluation and Scoring of Proposal

Each committee member will score each proponent's proposal using the criteria and maximum points for each criteria listed in the table above. Each Proposal will be scored for the complete scope of work.

Step 2: Committee-Wide Evaluation and Scoring of Proposal

After all the proposals have been scored, each committee member will rank each proposal from highest scoring to lowest scoring. Only Proposals scoring at least 400 points can be ranked in Step 2.

The committee will award points for the top three ranking proposals chosen from each committee member's evaluation. Five points will be awarded to the highest ranking. Three points will be awarded to the second highest ranking. One point will be awarded the third highest ranking. The committee will then total up all the points for each Proponent.

The Proponent with the highest score in Step 2 is the deemed the highest qualified and the most acceptable proposal for the work scope under consideration. The next highest score is deemed the second highest qualified and second most acceptable proposal for the work scope under consideration, and so on.

Appendix A: GPA Applications and Systems

Category	System/Application	Company	Product Name	
	Advanced Meter Infrastructure	Landis and Gyr	Gridstream, Command Center	
Cmart Crid	Meter Data Management System (MDMS)	Harris Utilities' SmartWorks	MeterSense	
Smart Grid	Meter Data	Itron	MV90	
	Outage Management System (OMS)	Milsoft	Milsoft Outage Management	
ERP	Enterprise Resource Planning (ERP)	Oracle	JD Edwards (JDE)	
Billing	Billing System	Oracle	Customer Care & Billing (CC&B)	
Dashboard	Business Intelligence Dashboard Software	iDashboard	iDashboard	