





JOHN M. BENAVENTE, P.E. General Manager

Telephone Nos. (671) 648-3054/55 or Facsimile (671) 648-3165

| Acco | untability | | · Impartiality · | Competence · | Openness · | Value | | | | |
|--------|---|------------------|--|-----------------------------|----------------------------|-------------------|--|--|--|--|
| | TATION FOR BID | (IFB) NO | | sion Prevention System | | | | | | |
| DESC | CRIPTION. | | Next Generation initia | ision Frevention System | | | | | | |
| to aso | SPECIAL REMINDERS TO PROSPECTIVE BIDDERS idders are reminded to read the Sealed Bid Solicitation and Instructions, and General Terms and Conditions attached to the IFB ascertain that all of the following requirements checked below are submitted in the bid envelope, one (1) original, in duplicate, the date and time for bid opening. | | | | | | | | | |
| (XX) | | | ss than 15% of total bid) May be c or Certified Check Refunds w | | ut to the name of the B | idder.) | | | | |
| | Reference #11 | on the Ge | neral Terms and Conditions | | | | | | | |
| | a. b. c. | Letter o | r's Check or Certified Check of Credit or Bond – Valid only if accompanie | d by: | | | | | | |
| | | 2. Po 3. Po | urrent Certificate of Authority issumer of Attorney issued by the Souver of Attorney issued by two (2 signing on their behalf. | urety to the Resident Ge | neral Agent; | | | | | |
| () | STATEMENT C | F QUALI | FICATION; | | | | | | | |
| () | SAMPLES; | | | | | | | | | |
| (XX) | BROCHURES/I | DESCRIP | TIVE LITERATURE; (Shall provi | de detailed literature on i | items offered.) | | | | | |
| (XX) | AFFIDAVIT OF requirements: | DISCLOS | TURE OF MAJOR SHAREHOLD | ERS – Affidavits must co | emply with the following | | | | | |
| | a. b. c. | Date of | idavit must be signed within 60 d signature of the person authoriz ne affidavit must be an original ed. | zed to sign the bid and th | e notary date must be th | | | | | |
| (XX) | NON-COLLUSI | ON AFFI | DAVIT; | | | | | | | |
| (XX) | NO GRATUITIE | ES OR KIC | CKBACKS AFFIDAVIT; | | | | | | | |
| (XX) | ETHICAL STAN | NDARDS A | AFFIDAVIT; | | | | | | | |
| (XX) | WAGE DETERI | MINATIO | NAFFIDAVIT; | | | | | | | |
| (XX) | RESTRICTION | S AGAINS | ST SEX OFFENDERS AFFIDAV | IT; | | | | | | |
| (XX) | OTHER REQUIREMENTS: A Guam Business License and/or Contractor's License with proof of Employer Identification Number (EIN) is not required in order to provide a proposal for this engagement, but is a pre-condition for entering into a contract with the Authority. Bidders MUST comply with PL 26-111 dated June 18, 2002, PL 28-165 dated January 04, 2007 and Wage Determination under the Service Contract Act (www.wdol.gov). Additionally, upon award the successful bidder must provide to GPA the most recently issued Wage Determination by the US Dept. of Labor. The reminder must be signed and returned in the bid envelope together with the bid. Failure to comply with the above requirements will mean a disqualification and rejection of the bid. | | | | | | | | | |
| | On this | day of | | 2015, I <u>,</u> | ,autho | prized | | | | |
| | representative of bidders with the | ot e above re | ferenced IFB. | acknowledge rece | ipt of this special remind | er to prospective | | | | |

Bidder Representative's Signature

INVITATION FOR BID

ISSUING OFFICE:

Guam Power Authority Procurement Management Materials Supply GPA Central Office, 1st. Floor Gloria B. Nelson Public Service Building 688 Route 15 Mangilao, Guam 96913

| General Manager | PE DATE | |
|--|--|---|
| DATE ISSUED: | August 13, 201 | BID INVITATION NO.: GPA-069-15 |
| BID FOR: | Next Genera | ation Intrusion Prevention System |
| SPECIFICATION: | See Attache | d |
| DESTINATION: | See Attache | d |
| REQUIRED DELIVERY | DATE: <u>6-8 Weeks A</u> | ARO |
| INSTRUCTIONS TO BII INDICATE WHETHER: | | PARTNERSHIP CORPORATION |
| INCORPORATED IN: | | |
| Date: <u>August 27, 20</u> | 15 and shall be p | he issuing office above no later than (Time) 2:00 P.M. ublicly opened. Bid submitted after the time and date specified abonditions and Sealed Bid Solicitation for details. |
| | arees to furnish within the | |
| expense of the Government i undersigned agrees that this | the schedule provided, un n opening, tabulating, and bid remain firm and irrevo | e time specified, the articles and services at the price stated opposiness otherwise specified by the bidder. In consideration to the devaluating this and other bids, and other considerations, the example within one hundred twenty (120) calendar days from the date quoted. |
| expense of the Government i | the schedule provided, un opening, tabulating, and bid remain firm and irrevolf the items which prices a | nless otherwise specified by the bidder. In consideration to the devaluating this and other bids, and other considerations, the beable within one hundred twenty (120) calendar days from the day |
| expense of the Government i undersigned agrees that this opening to supply any or all o | the schedule provided, un opening, tabulating, and bid remain firm and irrevolf the items which prices a | nless otherwise specified by the bidder. In consideration to the devaluating this and other bids, and other considerations, the beable within one hundred twenty (120) calendar days from the dature quoted. SIGNATURE AND TITLE OF PERSON |
| expense of the Government i undersigned agrees that this opening to supply any or all c | the schedule provided, un opening, tabulating, and bid remain firm and irrevolf the items which prices a | nless otherwise specified by the bidder. In consideration to the devaluating this and other bids, and other considerations, the beable within one hundred twenty (120) calendar days from the dature quoted. SIGNATURE AND TITLE OF PERSON |
| expense of the Government i undersigned agrees that this opening to supply any or all o NAME AND ADDRESS OF | the schedule provided, un opening, tabulating, and bid remain firm and irrevolf the items which prices a | nless otherwise specified by the bidder. In consideration to the devaluating this and other bids, and other considerations, the beable within one hundred twenty (120) calendar days from the dature quoted. SIGNATURE AND TITLE OF PERSON |
| expense of the Government is undersigned agrees that this opening to supply any or all of NAME AND ADDRESS OF AWARD: CONTRACT NO | the schedule provided, un opening, tabulating, and bid remain firm and irrevolf the items which prices and BIDDER: | nless otherwise specified by the bidder. In consideration to the devaluating this and other bids, and other considerations, the scable within one hundred twenty (120) calendar days from the date quoted. SIGNATURE AND TITLE OF PERSON AUTHORIZED TO SIGN THIS BID: |
| expense of the Government is undersigned agrees that this opening to supply any or all of NAME AND ADDRESS OF AWARD: CONTRACT NO | the schedule provided, un opening, tabulating, and bid remain firm and irrevolf the items which prices and BIDDER: | nless otherwise specified by the bidder. In consideration to the devaluating this and other bids, and other considerations, the breakle within one hundred twenty (120) calendar days from the dature quoted. SIGNATURE AND TITLE OF PERSON AUTHORIZED TO SIGN THIS BID: MOUNT: DATE: |
| expense of the Government is undersigned agrees that this opening to supply any or all of NAME AND ADDRESS OF AWARD: CONTRACT NO | the schedule provided, un opening, tabulating, and bid remain firm and irrevolf the items which prices and BIDDER: | nless otherwise specified by the bidder. In consideration to the devaluating this and other bids, and other considerations, the breakle within one hundred twenty (120) calendar days from the date are quoted. SIGNATURE AND TITLE OF PERSON AUTHORIZED TO SIGN THIS BID: MOUNT: DATE: |

INVITATION FOR BID NO.: GPA-069-15

Requisition No. 28049

| NO. | DESCRIPTION | QTY. | U/I | U/P: | T/P: |
|-----|---|------|-----|------|------|
| 1.0 | NEXT GENERATION INTRUSION PREVENTION SYSTEM | 2 | Ea. | \$ | \$ |

HARDWARE REQUIREMENTS:

- -Rack-mountable (19") chassis with mounting brackets
- -IPS Throughput of 1.2 Gbps or better
- -SFP or SFP+ sockets for Mixed-Media support (monitoring)**
 (6 or more ports)
- -1Gbps copper RJ-45 interfaces (monitoring) (4 or more ports)
- -Total of 10 or more monitoring interfaces
- -1 Management interface (10/100/1000 RJ-45)
- -16 GB RAM or more
- -Dual/Redundant power supplies or better (included)
- -200GB Solid State Storage (SSD)
- -AC Power cords
- **Include SFP FO Multi-mode transceivers to achieve (10) monitoring interfaces

FEATURE REQUIREMENTS:

- -4 or more programmable fail-open interfaces
- -SNMP monitoring
- -Standard IPS license and 1-YR subscription
- -Upgrade options for Advanced Malware Protection (AMP), URL filtering and/or, Application visibility and control without the need for any hardware upgrade
- -Passive Network Discovery
- -Indicators of compromise to identify most compromised hosts
- -Automated event correlation to distinguish and lower false positives
- -Rule or policy recommendations to improve overall system performance
- -User identity correlation with integration with Windows Active Directory
- -Network behavior analysis
- -Anomaly detection
- -Geolocation and event integration to identify geographical location of both host and target
- -File trajectory report and/or graph
- -SIEM integration for Syslog events

INTRUSION PREVENTION SYSTEM CENTRAL MANAGEMENT CONSOLE

- -Virtual Machine (VM) appliance is the preferred deployment mode but not required.
- -Must deliver Trends and high-level statistics regarding security posture and its changes.
- -Must deliver event details, compliance, and forensics to provide data for security analysis.
- -Must have "workflow" capabilities for intelligence to respond to a security event.
- -Centralized device, license, event, and policy management.
- -Role-based management.
- -Customizable dashboard with custom and template-based reports.
- -Comprehensive reporting, alerts, and graphs for both general and focused information.
- -Network behavior and performance monitoring.
- -Robust high-availability options to ensure no single point of failure.

INVITATION FOR BID NO.: GPA-069-15

Requisition No. 28049

NO. DESCRIPTION QTY. U/I U/P: T/P:

- -Global correlation and remediation features for real-time threat response.
- Open APIs for integration with third-party solutions and customer work streams, such as firewalls, network infrastructure, log management, security information and event management (SIEM), trouble ticketing, and patch management.

MAINTENANCE/SERVICE/SUPPORT REQUIREMENTS (1-YR)

- -Tech Support/Phone Consulting Next Business Day response time; 24x7 Availability
- -Product Info Support Next Business Day response time; 24x7 Availability
- -Software Updates and Releases 24x7 Availability
- -Device and Parts replacement Next Business Day response time; 24x7 Availability
- -ETA of replacement device or parts No more than two (2) business days from date of report

TRAINING/LEARNING CREDITS

- Course must include topics regarding installation, configuration, and administration of the Intrusion Prevention System device and its components.
- -Course must lead to and/or supplement requirements to an industry recognized certification(s) and/or credentials.

ALL items/components must be brand new.

ALL items/components shall be fully interoperable and shall not create and/or develop any issues, bugs, and/or problems with existing Cisco Network Infrastructure.

Shall include ALL required Licensing and Software/Application support and maintenance (1-Year) to ensure normal operation when delivered.

Reference:

Cisco FirePOWER 7125
McAfee IPS NS7100
Checkpoint IPS Software Blade
Fortinet Fortigate 1500D

- APPROVED EQUAL TO OR BETTER

NOTE:

Not withstanding the fact that this contract was written by one (1) party, it will be construed that it was written by two (2) parties.

DELIVERY REQUIREMENTS:

6-8 Weeks ARO

PURCHASE ORDER: _

| TO BE CO | MPL | ETED | BY | BIDE | DER: |
|----------|------------|------|----|------|------|
|----------|------------|------|----|------|------|

| MANUFACTURED BY: |
|-----------------------------------|
| BRAND NAME: |
| |
| PLACE OF ORIGIN: |
| TIME OF DELIVERY AFTER RECEIPT OF |

| SPE | ₽Ç | IFICATIO | NS GE | NERAT | ΈD | BY: |
|-----|----|----------|-------|-------|-----|-----|
| 7 | |) \ | | 1 | - 1 | |

Felipe Tenido Jr.

Date

Network Systems Administrator

SPECIFICATIONS REVIEWED BY:

Rudy/Manibusan

Date

Systems Manager (A)



ATURIDÅT ILEKTRESEDÅT GUAHAN P.O.BOX 2977 • AGANA, GUAM U.S.A. 96932-2977

Telephone Nos. (671) 648-3054/55 Fax: 648-3165

Raymond S. Tenorio Lieutenant Governor

BID BOND

| NO.: | | |
|--|---|--|
| KNOW ALL MEN BY THESE PRESENTS that | | <u>,</u> as |
| Principal Hereinafter called the Principal, and (Bondin A duly admitted insurer under the laws of the Territory Held firmly bound unto the Territory of Guam for the s (\$ | um of and truly to be made, the sai | Dollar d Principal and the said |
| WHEREAS, the Principal has submitted a bid for | (identify project by number a | and brief description) |
| NOW, THEREFORE, if the Territory of Guam sharenter into a Contract with the Territory of Guam in account bonds as my be specified in bidding or Contract documents of such Contract Documents with good a Contract and for the prompt payment of labor and mate of the failure of the Principal to enter such Contract and Territory of Guam the difference not to exceed the per and such larger amount for which the Territory of Guam work covered by said bid or an appropriate liquidated obligation shall be null and void, otherwise to remain for Signed and sealed this | cordance with the terms of suments with good and sufficier and sufficient surety for the faterial furnished in the prosected give such bond or bonds, inalty hereof between the amount may in good faith contract amount as specified in the Infull force and effect. | ch bid, and give such bond on t surety for the faithful ithful performance of such ution thereof, or in the event of the Principal shall pay to the bunts specified in said bid with another party to perform vitation for Bids then this |
| | (221101241) | (05.11) |
| | (PRINCIPAL) | (SEAL) |
| (WITNESS) | | |
| (TITLE) | | |
| (MAJOR OFFICER OF SURETY) | | |
| (TITLE) | (TI | TLE) |
| | (RESIDENT GE | NERAL AGENT) |

SEE INSTRUCTIONS FOR SUPPORTING DOCUMENTS REQUIRED.

INSTRUCTION TO PROVIDERS:

NOTICE to all Insurance and Bonding Institutions:

The Bond requires the signatures of the Vendor, two (2) major Officers of the Surety and Resident General Agent, if the Surety is a foreign or alien surety.

When the form is submitted to the Guam Power Authority, it should be accompanied with copies of the following:

- 1. Current Certificate of Authority to do business on Guam issued by the Department of Revenue and Taxation.
- 2. Power of Attorney issued by the Surety to the Resident General Agent.
- 3. Power of Attorney issued by two (2) major officers of the Surety to whoever is signing on their behalf.

Bonds, submitted as Bid Guarantee, without signatures and supporting documents are invalid and Bids will be rejected.



ATURIDAT ILEKTRESEDAT GUAHAN P O BOX 2977, AGANA, GUAM 96932-2977

SPECIAL PROVISON FOR MAJOR SHAREHOLDERS DISCLOSURE AFFIDAVIT

All Bidders/Offerors are required to submit a current affidavit as required below. Failure to do so will mean disqualification and rejection of the bid/rfp.

5 GCA §5233 (Title 5, Section 5233) states:

"Section 5233 Disclosure of Major Shareholders. As a condition of submitting a bid or offer, any partnership, sole proprietorship or corporation doing business with the government of Guam shall submit an affidavit executed under oath that lists the name and address of any person who has held more than ten percent (10%) of the outstanding interest or shares in said partnership, sole proprietorship or corporation at any time during the twelve (12) month period immediately preceding submission of a bid, or, that it is a not for profit organization that qualifies for tax exemption under the Internal Revenue Code of the United States or the Business Privilege Tax law of Guam, Title 12, Guam Code Annotated, Section 26203©. With the exception of not for profit organizations, the affidavit shall contain the number of shares or the percentage of all assets of such partnership, sole proprietorship or corporation which have held by each such person during the twelve (12) month period. In addition, the affidavit shall contain the name and address of any person who has received or is entitled to receive a commission, gratuity or other compensation for procuring or assisting in obtaining business related to the bid or offer and shall also contain the amounts of any such commission, gratuity or other compensation. The affidavit shall be open and available to the public for inspection and copying."

- 1. If the affidavit is a copy, indicate the BID/RFP number and where it is filed.
- 2. Affidavits must be signed within 60 days of the date the bids or proposals are due.

MAJOR SHAREHOLDERS OF DISCLOSURE AFFIDAVIT

| TERRI | Tory of Guan | 1) | | | |
|----------|---------------------------------------|---------------------|----------------|---|--|
| HAGAT | ΓNA, GUAM) |) | | | |
| , unders | sign, | | | | |
| | pa st duly sworn, depo | artner or officer o | of the com | pany of, etc.) | |
| 1. | That the person we the past twelve (1 | | | en percent (10%) of the company's s | hares during |
| | <u>Name</u> | | Address | _ | Percentage of Shares Held |
| | | | | | |
| | | | Total nu | umber of shares | |
| 2. | | | | a commission, gratuity or other comp e bid/rfp for which this Affidavit is sub | |
| | <u>Name</u> | | <u>Address</u> | _ | Amount of Commission Gratuity or other Compensation |
| | Further, affiant sa | yeth naught. | | | |
| | Date: | | | Signature of individual if bidder/offe Proprietorship; Partner, if the bidder/offe Partnership Officer, if the bidder/offe corporation. | /offeror is a |
| | Subscribe and sw | orn to before me | e this | day of | |
| | 20 | | | Notary Public | |
| | | | | In and for the Territory of | |
| | | | | My Commision expires | · |
| | | | | | |

NON-COLLUSION AFFIDAVIT

| Guam |))ss: | |
|----------------|--|---|
| Hagatna |) | |
| | I, first be (Name of Declarant) | eing duly sworn, depose and say: |
| 1. | That I am the of _ | (Name of Didding/DED Company) |
| 2. 3. 4. | That in making the foregoing proposal of not collusive or shame, that said bidder/agreed, directly or indirectly, with any bid from bidding or submitting a proposal ar sought by agreement or collusion, or confix the bid of affiant or any other bidder, element of said bid price, or of that of ar GUAM POWER AUTHORITY or any per That all statements in said proposal or by | r bid, that such proposal or bid is Genuine and offeror has not colluded, Conspired, connived or dder or person, to put in a sham or to refrain he has not in any manner, directly or indirectly, mmunication or conference, with any person, to or to secure any overhead, project or cost hy bidder, or to secure any advantage against the rson interested in the proposed contract; and |
| | | (Declarant) |
| SUBSCRIBED (| AND SWORN to me before this | day of, 2015. |
| | | Notary Public |

NO GRATUITIES OR KICKBACKS AFFIDAVIT

| AFFIDAVIT (Offeror) | | |
|-----------------------------------|---|---|
| TERRITORY OF GUAM) HAGATNA, GUAM |) SS: | |
| agents, subcontractors, or em | , being first duly sworn, deposes and says: ntative of the Offeror, that neither I nor of the Offeror's officers, representative floyees has or have offered, given or agreed to give any government of Guar any payment, gift, kickback, gratuity or offer of employment in connection wi | n |
| | Signature of Individual if Proposer is a Sole Proprietorship; Partner, if the Proposer is a Partnership; Officer, if the Proposer is a Corporation | |
| SUBCRIBED AND SWORN to | before me thisday of, 2015. | |
| | Notary Public In and for the Territory of Guam My Commission Expires: | |

ETHICAL STANDARDS AFFIDAVIT

| AFFIDAVIT (Proposer) | | | | |
|---|---|---|--|------------------------------------|
| TERRITORY OF GUA HAGATNA, GUAM | M))) | SS: | | |
| That I am (the Sole P That Offeror making the subcontractors, or em breach any of the ethic officer, representative | ployees of the Offeror hacal standards set forth in | officer of the Offeror) hat neither he or nor of ave knowingly influenc n 5 GCA Chapter 5 Arti or employee of Offeror | the Offeror's officers, repre ed any government of Guar cle 11, and promises that no will knowingly influence any | n employee to either he nor any |
| Guain employee to bi | | dual if Proposer is a So | | |
| | Partner, if the Prop | poser is a Partnership; poser is a Corporation | ie i roprietorsnip, | |
| SUBCRIBED AND SV | VORN to before me this | day of | , 2015. | |
| | | Notary Public In and for the My Commission | Territory of Guam on Expires: | |

DECLARATION RE-COMPLIANCE WITH U.S. DOL WAGE DETERMINATION

| Pro | curement No.: |
|-----|---|
| Naı | me of Offeror Company: |
| | hereby certifies under penalty of perjury: |
| | That I am (the offeror, a partner of the offeror, an officer of the offeror) making the bid proposal in the foregoing identified procurement; |
| (2) | That I have read and understand the provisions of 5 GCA § 5801 and § 5802 which read: |
| | § 5801. Wage Determination Established. |
| | In such cases where the government of Guam enters into contractual arrangements with a sole proprietorship, a partnership or a corporation ('contractor') for the provision of a service to the government of Guam, and in such cases where the contractor employs a person(s) whose purpose, in whole or in part, is the direct delivery of service contracted by the government of Guam, then the contractor shall pay such employee(s) in accordance with the Wage Determination for Guam and the Northern Mariana Islands issued and promulgated by the U.S. Department of Labor for such labor as is employed in the direct delivery of contract deliverables to the government of Guam. |
| | The Wage Determination most recently issued by the U.S. Department of Labor at the time a contract is awarded to a contractor by the government of Guam shall be used to determine wages, which shall be paid to employees pursuant to this Article. Should any contract contain a renewal clause, then at the time of renewal adjustments, there shall be made stipulations contained in that contract for applying the Wage Determination, as required by this Article, so that the Wage Determination promulgated by the U.S. Department of Labor on a date most recent to the renewal date shall apply. |
| | § 5802. Benefits. |
| | In addition to the Wage Determination detailed in this Article, any contract to which this Article applies shall also contain provisions mandating health and similar benefits for employees covered by this Article, such benefits having a minimum value as detailed in the Wage Determination issued and promulgated by the U.S. Department of Labor, and shall contain provisions guaranteeing a minimum of ten (10) paid holidays per annum per employee. |
| (3) | That the offeror is in full compliance with 5 GCA § 5801 and § 5802, as may be applicable to the procurement referenced herein; |
| | |
| | Signature of Individual if Proposer is a Sole Proprietorship; Partner, if the Proposer is a Partnership; Officer, if the Proposer is a Corporation |
| | |
| SU | BCRIBED AND SWORN to before me thisday of, 2015. |
| | Notary Public In and for the Territory of Guam My Commission Expires: |



ATURIDAT ILEKTRESEDAT GUAHAN P O BOX 2977, AGANA, GUAM 96932-2977

SPECIAL PROVISIONS

Restriction against Sex Offenders Employed by Service Providers to Government of Guam from Working on Government of Guam Property

GCA 5 §5253(b) restricts the OFFEROR against employing convicted sex offenders from working at Government of Guam venues. It states:

(b) All contracts for services to agencies listed herein shall include the following provisions: (1) warranties that no person providing services on behalf of the contractor has been convicted of a sex offense under the provisions of Chapter 25 of Title 9 GCA or an offense as defined in Article 2 of Chapter 28, Title 9 GCA, or an offense in another jurisdiction with, at a minimum, the same elements as such offenses, or who is listed on the Sex Offender Registry; and (2) that if any person providing services on behalf of the contractor is convicted of a sex offense under the provisions of Chapter 25 of Title 9 GCA or an offense as defined in Article 2 of Chapter 28, Title 9 GCA or an offense in another jurisdiction with, at a minimum, the same elements as such offenses, or who is listed on the Sex Offender Registry, that such person will be immediately removed from working at said agency and that the administrator of said agency be informed of such within twenty-four (24) hours of such conviction.

| | Signature of Bidder | Date |
|-------------------------------------|---|---------|
| | Proposer, if an individual; Partner, if a partnership; Officer, if a corporation. | |
| Subscribed and sworn before me this | day of | , 2015. |
| | | |
| Notary Public | | |



ATURIDÅT ILEKTRESEDÅT GUAHAN P.O.BOX 2977 • AGANA, GUAM U.S.A. 96932-2977

Telephone Nos. (671) 648-3054/55 Fax: 648-3165

Raymond S. Tenorio Lieutenant Governor

Accountability Impartiality Competence Value **Openness**

LOCAL PROCUREMENT PREFERENCE APPLICATION

Based on the law stipulated below, please place a checkmark or an "X" on the block indicating the item that applies to your business:

5GCA, Chapter 5, Section 5008, "Policy in Favor of Local Procurement" of the Guam Procurement Law states:

All procurement of supplies and services shall be made from among businesses licensed to do

| | | | iness on Guam and that maintains an office or other facility on Guam, whenever a business is willing to be a contractor is: |
|---|---|------|--|
| (|) | (a) | A licensed bonafide manufacturing business that adds at least twenty-five percent (25%) of the value of an item, not to include administrative overhead, suing workers who are U.S. Citizens or lawfully admitted permanent residents or nationals of the United States, or persons who are lawfully admitted to the United States to work, based on their former citizenship in the Trust Territory for the Pacific Islands; or |
| (|) | (b) | A business that regularly carries an inventory for regular immediate sale of at least fifty percent (50%) of the items of supplies to be procured; or |
| (|) | (c) | A business that has a bonafide retail or wholesale business location that regularly carries an inventory on Guam of a value of at least one half of the value of the bid or One Hundred Fifty Thousand Dollars (\$150,000.0) whichever is less, of supplies and items of a similar nature to those being sought; or |
| (|) | *(d) | A service actually in business, doing a substantial business on Guam, and hiring at least 95% U.S. Citizens, lawfully admitted permanent residents or national of the Unites States, or persons who lawfully admitted to the United States to work, based on their citizenship in any of the nations previously comprising the Trust Territory of the Pacific Islands. |
| | | • | Bidders indicating qualification under (d) may be considered QUALIFIED for the Local Procurement Preference <u>only if</u> the Government's requirement is for service. Service is defined Pursuant to 5 GCA Government Operations Subparagraph 5030 entitled DEFINITIONS under Chapter 5 of the Guam Procurement Law. |
| | | 1. | I, representative for, have read the requirements of the law cited above and do hereby qualify and elect to be given the LOCAL PROCUREMENT PREFERENCE for Bid No.: GPA By filling in this information and placing my signature below, I understand that the Guam Power Authority will review this application and provide me with a determination whether or not the 15% preference will be applied to this bid. |
| | | 2. | I, representative for, have read the requirements of the law cited above, and do not wish to apply for the Local Procurement Preference for Bid No.: GPA |
| | | | Bidder Representative Signature |
| | | | |

Date

GOVERNMENT OF GUAM

GENERAL TERMS AND CONDITIONS

SEALED BID SOLICITATION AND AWARD

Only those Boxes checked below are applicable to this bid.

- [X] 1. **AUTHORITY:** This solicitation is issued subject to all the provision of the Guam Procurement Act (5GCA, Chapter 5) And the Guam Procurement Regulations (copies of both are available at the Office of the Complier of laws, Department of Law, copies available for inspection at the Guam Power Authority). It requires all parties involved in the Preparation, negotiation, performance, or administration of contracts to act in good faith.
- [X] 2. **GENERAL INTENTION**: Unless otherwise specified, it is the declared and acknowledged intention and meaning of these General Terms and conditions for the bidder to provide the Government of Guam (Government) with specified services or with materials, supplies or equipment completely assembled and ready for use.
- [X] 3. **TAXES**: Bidders are cautioned that they are subject to Guam Income Taxes as well as all other taxes on Guam Transactions. Specific information on taxes may be obtained from the Director of Revenue and Taxation.
- [X] 4. **LICENSING**: Bidders are cautioned that the Government will not consider for award any offer submitted by a bidder who has not complied with the Guam Licensing Law. Specific information on licenses may be obtained from the Director of Revenue and Taxation.
- [X] 5. **LOCAL PROCUREMENT PREFERENCE**: All procurement of supplies and services where possible, will be made from among businesses licensed to do business on Guam in accordance with section 5008 of the Guam Procurement Act (5GCA, Chapter 5) and Section 1-104 of the Guam Procurement Regulations.
- [X] 6. **COMPLIANCE WITH SPECIFICATIONS AND OTHER SOLICITATION REQUIREMENTS**: Bidders shall comply with all specifications and other requirements of the Solicitation.
- [] 7. "ALL OR NONE" BIDS: Unless otherwise allowed under this Solicitation. "all or none" bids may be deemed to be non-responsive. If the bid is so limited, the Government may reject part of such proposal and award on the remainder.
 - **NOTE**: By checking this item, the Government is requesting all of the bid items to be bided or none at all. **The Government will not award on an itemized basis**. Reference: Section 3-101.06 of the Guam Procurement Regulations.
- [X] 8. **INDEPENDENT PRICE DETERMINATION**: The bidder, upon signing the Invitation for Bid, certifies that the prices in his bid were derived at without collusion, and acknowledge that collusion and anti-competitive practices are prohibited by law. Violations will be subject to the provision of Section 5651 of that of the Guam Procurement Act. Other existing civil, criminal or administrative remedies are not impaired and may be in addition to the remedies in Section 5651 of the Government code.
- [X] 9. **BIDDER'S PRICE**: The Government will consider not more than two (2) (Basic and Alternate) item prices and the bidder shall explain fully each price if supplies, materials, equipment, and/or specified services offered comply with specifications and the products origin. Where basic or alternate bid meets the minimum required specification, cost and other factors will be considered. Failure to explain this requirement will result in rejection of the bid.
- [X] 10. **BID ENVELOPE**: Envelope shall be sealed and marked with the bidder's name, Bid number, time, date and place of Bid Opening.
- [X] 11. BID GUARANTEE REQUIREMENT: Bidder is required to submit a Bid Guarantee Bond or standby irrevocable Letter of Credit or Certified Check or Cashier's Check in the same bid envelope to be held by the Government pending award. The Bid Guarantee Bond, Letter of Credit, Certified Check or Cashier's Check must be issued by any local surety or banking institution licensed to do business on Guam and made payable to the Guam Power Authority in the amount of fifteen percent (15%) of his highest total bid offer. The Bid Bond must be submitted on Government Standard Form BB-1 (copy enclosed). Personal Checks will not be accepted as Bid Guarantee. If a successful Bidder (contractor) withdraws from the bid or fails to enter into contract within the prescribed time, such Bid guarantee will be forfeited to the Government of Guam. Bids will be disqualified if not accompanied by Bid Bond, Letter of Credit, Certified Check or Cashier's check. Bidder must include in his/her bid, valid copies of a Power of Attorney from the Surety and a Certificate of Authority from the Government of Guam to show proof that the surety company named on the bond instrument is authorized by the Government of Guam and qualified to do business on Guam. For detailed information on bonding matters, contact the Department of Revenue and Taxation. Failure to submit a valid Power of Attorney and Certificate of Authority on the surety is cause for rejection of bid. (GPR Section 3-202.03.3) Pursuant to Public Law 27-127, all competitive sealed bidding for the procurement of supplies or services exceeding \$25,000.00 a 15% Bid Security of the total bid price must accompany the bid package.
- [X] 12. **PERFORMANCE BOND REQUIREMENT:** The Bidder may be required to furnish a Performance Bond on Government Standard Form BB-1 or standby irrevocable Letter of Credit or Certified Check or Cashier's Check payable to the Guam Power Authority issued by any of the local Banks or Bonding Institution in the amount equal to <u>Hundred Percent (100%)</u> of the contract prices as security for the faithful performance and proper fulfillment of the contract. In the event that any of the provisions of this contract are violated by the contractor, the Chief Procurement

Officer shall serve written notice upon both the contractor and the Surety of its intention to terminate the contract. Unless satisfactory arrangement or correction is made within ten (10) days of such notice the contract shall cease and terminate upon the expiration of the ten (10) days. In the event of any such termination, the Chief Procurement Officer shall immediately serve notice thereof upon the Surety. The Surety shall have the right to take over and perform the contract, provided, however, that if the Surety does not commence performance thereof within 10 days from the date of the mailing of notice of termination, the Government may take over and prosecute the same to complete the contract or force account for the account and at the expense of the contractor, and the contractor and his Surety shall be liable to the Government for any excess cost occasioned the Government thereby (GPR Section 3-202.03.4).

- [X] 13. **PERFORMANCE GUARANTEE**: Bidders who are awarded a contract under this solicitation, guarantee that goods will be delivered or required services performed within the time specified. Failure to perform the contract in a satisfactory manner may be cause for suspension or debarment from doing business with the Government and to enforce Section 23 of these General Terms and Conditions. In addition, the Government will hold the Vendor liable and will enforce the requirements as set forth in Section 41 of these General Terms and Conditions.
- [X] 14. **SURETY BONDS**: Bid and Performance Bonds coverage must be signed or countersigned in Guam by a foreign or alien surety's resident general agent. The surety must be an Insurance Company, authorized by the government of Guam and qualified to do business in Guam. Bids will be disqualified if the Surety Company does not have a valid Certificate of Authority from the Government of Guam to conduct business in Guam.
- [X] 15. **COMPETENCY OF BIDDERS**: Bids will be considered only from the such bidders who, in the opinion of the Government, can show evidence of their ability, experience, equipment, and facilities to render satisfactory service.
- [X] 16. **DETERMINATION OF RESPONSIBILITY OF BIDDERS**: The Chief Procurement Officer reserves the right for securing from bidders information to determine whether or not they are responsible and to inspect plant site, place of business; and supplies and services as necessary to determine their responsibility in accordance with Section 15 of these General Terms and Conditions (GPR Section 3-401).
- [X] 17. **STANDARD FOR DETERMINATION OF LOWEST RESPONSIBLE BIDDER**: In determining the lowest responsible offer, the Chief Procurement Officer shall be guided by the following:
 - a) Price of items offered.
 - b) The ability, capacity, and skill of the Bidder to perform.
 - c) Whether the Bidder can perform promptly or within the specified time.
 - d) The quality of performance of the Bidder with regards to awards previously made to him.
 - e) The previous and existing compliance by the Bidder with laws and regulations relative to procurement.
 - f) The sufficiency of the financial resources and ability of the Bidder to perform.
 - g) The ability of the bidder to provide future maintenance and services for the subject of the award.
 - h) The compliance with all of the conditions to the Solicitation.
- [X] 18. **TIE BIDS**: If the bids are for the same unit price or total amount in the whole or in part, the Chief Procurement Officer will determine award based on Section 3.202.15.2, or to reject all such bids (GPR Section 3-202.15.2).
- [] 19. **BRAND NAMES**: Any reference in the Solicitation to manufacturer's Brand Names and number is due to lack of a satisfactory specification of commodity description. Such preference is intended to be descriptive, but nor restrictive and for the sole purpose of indicating prospective bidders a description of the article or services that will be satisfactory. Bids on comparable items will be considered provided the bidder clearly states in his bid the exact articles he is offering and how it differs from the original specification.
- [X] 20. **DESCRIPTIVE LITERATURE**: Descriptive literature(s) as specified in this solicitation must be furnished as a part of the bid and must be received at the date and time set for opening Bids. The literature furnished must clearly identify the item(s) in the Bid. The descriptive literature is required to establish, for the purpose of evaluation and award, details of the product(s) the bidder proposes to furnish including design, materials, components, performance characteristics, methods of manufacture, construction, assembly or other characteristics which are considered appropriate. Rejection of the Bid will be required if the descriptive literature(s) do not show that the product(s) offered conform(s) to the specifications and other requirements of this solicitation. Failure to furnish the descriptive literature(s) by the time specified in the Solicitation will require rejection of the bid.
- [] 21. **SAMPLES**: Sample(s) of item(s) as specified in this solicitation must be furnished as a part of the bid and must be received at the date and time set for opening Bids. The sample(s) should represent exactly what the bidder proposes to furnish and will be used to determine if the item(s) offered complies with the specifications. Rejection of the Bid will be required if the sample(s) do not show that the product(s) offered conform(s) to the specifications and other requirements of this solicitation. Failure to furnish the sample(s) by the time specified in the Solicitation will require rejection of the Bid.
- [] 22. **LABORATORY TEST**: Successful bidder is required to accompany delivery of his goods with a Laboratory Test Report indicating that the product he is furnishing the Government meets with the specifications. This report is on the bidder's account and must be from a certified Testing Association.
- [] 23. AWARD, CANCELLATION, & REJECTION: Award shall be made to the lowest responsible and responsive bidder, whose bid is determined to be the most advantageous to the Government, taking into consideration the evaluation factors set forth in this solicitation. No other factors or criteria shall be used in the evaluation. The right is reserved as the interest of the Government may require to waive any minor irregularity in bid received. The Chief Procurement Officer shall have the authority to award, cancel, or reject bids, in whole or in part for any one or more items if he determines it is in the public interest. Award issued to the lowest responsible bidder within the specified time for acceptance as indicated in the solicitation, results in a bidding contract without further action by either party. In case of an error in the extension of prices, unit price will govern. It is the policy of the Government to award contracts to qualified local bidders. The government reserves the right to increase or decrease the quantity of the items for award and make additional awards for the same type items and the vendor

agrees to such modifications and additional awards based on the bid prices for a period of thirty (30) days after original award. No. award shall be made under this solicitation which shall require advance payment or irrevocable letter of credit from the government (GPR Section 3-202.14.1).

- [] 24. **MARKING**: Each outside container shall be marked with the Purchase Order number, item number, brief tem description and quantity. Letter marking shall not be less than 3/4" in height.
- [X] 25. **SCHEDULE FOR DELVERY**: Successful bidder shall notify the Guam Power Authority, Computer Services Division at (671) 648-3060, least twenty-four (24) hours before delivery of any item under this solicitation.
- [] 26. **BILL OF SALE**: Successful supplier shall render Bill of Sale for each item delivered under this contract. Failure to comply with this requirement will result in rejection of delivery. The Bill of Sale must accompany the items delivered but will not be considered as an invoice for payment. Supplier shall bill the Government in accordance with billing instructions as indicated on the Purchase Order.
- [] 27. MANUFACTURER'S CERTIFICATE: Successful bidder is required, upon delivery of any item under this contract, to furnish a certificate from the manufacturer indication that the goods meet the specifications. Failure to comply with this request will result in rejection of delivery payment. Supplier shall bill the Government in accordance with billing instructions as indicated on the Purchase Order.
- [X] 28. **INSPECTION**: All supplies, materials, equipment, or services delivered under this contract shall be subject to the inspection and/or test conducted by the Government at destination. If in any case the supplies, materials, equipment, or services are found to be defective in material, workmanship, performance, or otherwise do not conform with the specifications, the Government shall have the right to reject the items or require that they be corrected. The number of days required for correction will be determined by the Government.
- [] 29. MOTOR VEHICLE SAFETY REQUIREMENTS: The Government will only consider Bids on motor vehicles which comply with the requirements of the National Traffic and Motor Vehicle safety Act of 1966 (Public Law 89-563) and Clean Air Act as amended (Public Law 88-206), that are applicable to Guam. Bidders shall state if the equipment offered comply with these aforementioned Federal Laws.
- [] 30. **SAFETY INSPECTION**: All motor vehicles delivered under this contract must pass the Government of Guam Vehicle Inspection before delivery at destination.

[X] 31. GUARANTEE:

a)Guarantee of Vehicle Type of Equipment:

The successful bidder shall guarantee vehicular type of equipment offered against defective parts, workmanship, and performance, for a period of not less than one (1) year after date of receipt of equipment. Bidder shall also provide service to the equipment for at least one (1) year. Service to be provided shall include, but will not be limited to tune ups (change of spark plugs, contact points and condensers) and lubrication (change of engine and transmission oil). All parts and labor shall be at the expense of the bidder. All parts found defective and not caused by misuse, negligence or accident within the guarantee period shall be repaired, replaced, or adjusted within six (6) working days after notice from the Government and without cost to the Government. Vehicular type of equipment as used in this context shall include equipment used for transportation as differentiated from tractors, backhoes, etc. b) Guarantee of Other Type of Equipment:

The successful bidder shall guarantee all other types of equipment offered, except those mentioned in 31a, above, against defective parts, workmanship, and performance for a period of not less than three (3) months after date of receipt of equipment. Bidder shall also provide service to the equipment for at least three (3) months. All parts found defective within that period shall be repaired or replaced by the Contractor without cost to the Government. Repairs, adjustments or replacements of defective parts shall be completed by the contractor within six (6) working days after notice from the Government.

- c) Compliance with this Section is a condition of this Bid.
- [X] 32. **REPRESENTATION REGARDING ETHICS IN PUBLIC PROCUREMENT**: The bidder or contractor represents that it has not knowingly influenced and promises that it will not knowingly influence a Government employee to breach any of the ethical standards and represents that it has not violated, is not violating, and promises that it will not violate the prohibition against gratuities and kickbacks set forth on Chapter 11 (Ethics in Public Contracting) of the Guam Procurement Act and in Chapter 11 of the Guam Procurement Regulations.
- [X] 33. **REPRESENTATION REGARDING CONTINGENT FEES**: The contractor represents that it has not retained a person to solicit or secure a Government contract upon an agreement or understanding for a commission, percentage, brokerage, or contingent fee, except for retention of bona fide employees or bona fide established commercial selling agencies for the purpose of securing business (GPR Section 11-207).
- [X] 34. **EQUAL EMPLOYMENT OPPORTUNITY**: Contractors shall not discriminate against any employee or applicant of employment because of race, color, religion, se, or national origin. The contractor will take affirmative action to ensure that employees are treated equally during employment without regards to their race, color, religion, sex, or national origin.
- [X] 35. **COMPLIANCE WITH LAWS**: Bidders awarded a contract under this Solicitation shall comply with the applicable standard, provisions, and stipulations of all pertinent Federal and/or local laws, rules, and regulations relative to the performance of this contract and the furnishing of goods.
- [] 36. **CHANGE ORDER**: Any order issued relative to awards made under this solicitation will be subject to and in accordance with the provisions of Section 6-101-03.1 of the Guam Procurement Regulations.
- [] 37. STOP WORK ORDER: Any stop work order issued relative to awards made under this solicitation

will be subject to and in accordance with the provisions of Section 6-101-04.1 of the Guam Procurement Regulations.

- [X] 38. **TERMINATION FOR CONVENIENCE**: Any termination order for the convenience of the Government issued relative towards made under this solicitation will be subject to and in accordance with the provisions of Section 6-101.10 of the Government Procurement Regulations.
- [X] 39. **TIME FOR COMPLETION**: It is hereby understood and mutually agreed by and between the contractor and the Government that the time for delivery to final destination or the timely performance of certain services is an essential condition of this contract. If the contractor refuses or fails to perform any of the provisions of this contract within the time specified in the Purchase Order (from the date Purchase Order is acknowledged by vendor), then the contractor is in default. Defaults will be treated subject to and in accordance with the provisions of Section 6-101-08 of the Guam Procurement Regulations.
- [X] 40. **JUSTIFICATION OF DELAY**: Bidders who are awarded contracts under this Solicitation, guarantee that the goods will be delivered to their destination or required services rendered within the time specified. If the bidder is not able to meet the specified delivery date, he is required to notify the Chief Procurement Officer of such delay. Notification shall be in writing and shall be receive by the Chief Procurement Officer at least twenty-four (24) hours before the specified delivery date. Notification of delay shall include an explanation of the causes and reasons for the delay including statement(s) from supplier or shipping company causing the delay. The Government reserves the right to reject delay justification if, in the opinion of the Chief Procurement Officer, such justification is not adequate.
- [X] 41. **LIQUIDATED DAMAGES**: When the contractor is given notice of delay or nonperformance as specified in Paragraph 1 (Default) of the Termination for Default Clause of this contract and fails to cure in the time specified, the contractor shall be liable for damages for delay in the amount of one-fourth of one percent (1%) of outstanding order per calendar day from date set for cure until either the territory reasonable obtains similar supplies or services if the contractor is terminated for default, or until the contractor provides the supplies or services if the contractor is not terminated for default. To the extent that the contractor's delay or nonperformance is excused under Paragraph 40 (Excuse for Nonperformance or Delayed Performance) of the Termination for Default Clause of this contract, liquidated damages shall not e due the territory. The contractor remains liable for damages caused other than by delay (GPR Section 6-101-09.1).
- [X] 42. PHYSICAL LIABILITY: If it becomes necessary for the Vendor, either as principal, agent or employee, to enter upon the premises or property of the Government of Guam in order to construct, erect, inspect, make delivery or remove property hereunder, the Vendor hereby covenants and agrees to take, use, provide and make all proper, necessary and sufficient precautions, safeguards and protections against the occurrence of any accidents, injuries or damages to any person or property during the progress of the work herein covered, and to be responsible for, and to indemnify and save harmless the Government of Guam from the payment of all sums of money by reason of all or any such accidents, injuries or damages that may occur upon or about such work, and fines, penalties and loss incurred for or by reasons of the violations of any territorial ordinance, regulations, or the laws of Guam or the United States, while the work is in progress. Contractor will carry insurance to indemnify the Government of Guam against any claim for loss, damage or injury to property or persons arising out of the performance of the Contractor or his employees and agents of the services covered by the contract and the use, misuse or failure of any equipment used by the contractor or his employees or agents, and shall provide certificates of such insurance to the Government of Guam when required.
- [X] 43. **CONTACT FOR CONTRACT ADMINISTRATION**: If your firm receives a contract as a result of this Solicitation, please designate a person whom we may contact for prompt administration.

| Name: | | Title: | |
|----------|-------------|------------|--|
| Address: | | Telephone: | |
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GOVERNMENT OF GUAM

SEALED BID SOLICITAITON INSTRUCTIONS

1. **BID FORMS:** Each bidder shall be provided with two (2) sets of Solicitation forms. Additional copies may be provided upon request. Bidders requesting additional copies of said forms will be charged per page in accordance with Section 6114 of the Government Code of Guam. All payments for this purpose shall be by cash, certified check or money order and shall be made payable to the Guam Power Authority.

2. PREPARATIONS OF BIDS:

- a) Bidders are required to examine the drawings, specifications, schedule, and all instructions. Failure to do so will be at bidder's risk.
- b) Each bidder shall furnish the information required by the Solicitation. The bidder shall sign the solicitation and print or type his name on the Schedule. Erasures or other changes must be initialed by the person signing the bid. Bids signed by an agent are to be accompanied by evidence of this authority unless such evidence has been previously furnished to the issuing office.
- c) Unit price for each unit offered shall be shown and such price shall include packing unless otherwise specified. A total shall be entered in the amount column of the Schedule for each item offered. In case
 - of discrepancies between a unit price and extended price, the unit price will be presumed to be correct.
- d) Bids for supplies or services other than those specified will not be considered. Time, if stated as a number of days, means calendar days and will include Saturdays, Sundays, and holidays beginning the day after the issuance of a Notice to Proceed. Time stated ending on a Saturday, Sunday or Government of Guam legal holiday will end at the close of the next business day.
- 3. **EXPLANATION TO BIDDERS:** Any explanation desired by a bidder regarding the meaning or interpretation of the Solicitation, drawings, specifications, etc., must be submitted in writing and with sufficient time allowed for a written reply to reach all bidders before the submission of their bids. Oral explanations or instructions given before the award of the contract will not be binding. Any information given to a prospective bidder concerning a Solicitation will be furnished to all prospective bidders in writing as an amendment to the Solicitation if such information would be prejudicial to uninformed bidders.
- 4. ACKNOWLEDGEMENT OF AMENDMENTS TO SOLICITATIONS: Receipt of an amendment to a Solicitation by a bidder must be acknowledged by signing an acknowledgement of receipt of the amendment.
 - Such acknowledgement must be received prior to the hour and date specified for receipt of bids.

5. SUBMISSION OF BIDS:

- a) Bids and modifications thereof shall be enclosed in sealed envelopes and addressed to the office specified in the Solicitation. The bidder shall show the hour and date specified in the Solicitation for receipt, the Solicitation number, and the name and address of the bidder on the face of the envelope.
- b) Telegraphic bids will not be considered unless authorized by the Solicitation. However, bids may be modified or withdrawn by written or telegraphic notice, provided such notice is received prior to the hour and date specified for receipt (see paragraph 6 of these instructions).
- c) Samples of items, when required, must be submitted within the time specified, unless otherwise specified by the Government, at no expense to the Government. If not destroyed by testing, samples will be returned at bidder's request and expense, unless otherwise specified by the Solicitation.
- d) Samples or descriptive literature should not be submitted unless it is required on this solicitation. Regardless of any attempt by a bidder to condition the bid, unsolicited samples or descriptive literature will not be examined or tested at the bidder's risk, and will not be deemed to vary any of the provisions of this Solicitation.
- 6. **FAILURE TO SUBMIT BID:** If no bid is to be submitted, do not return the solicitation unless otherwise specified. A letter or postcard shall be sent to the issuing office advising whether future Solicitations for the type of supplies or services covered by this Solicitation are desired.

7. LATE BID, LATE WITHDRAWALS, AND LATE MODIFICATIONS:

- a) Definition: Any bid received after the time and date set for receipt of bids is late. Any withdrawal or modification of a bid received after the time and date set for opening of bids at the place designated for opening is late (Guam Procurement Regulations Section 3-202)
- b) Treatment: No late bid, late modification, or late withdrawal will be considered unless received before contract award, and the bid, modification, or withdrawal would have been timely but for the action or inaction of territorial personnel directly serving the procurement activity.

8. **DISCOUNTS:**

a) Notwithstanding the fact that prompt payment discounts may be offered, such offer will not be considered in evaluating bids for award unless otherwise specified in the Solicitation. However, offered discounts will be taken if payment is made within the discount period, even though not considered in the evaluation of bids.

- b) In connection with any discount offered, time will be computed from date of delivery and acceptance of the supplies to the destination as indicated in the purchase order or contract. Payment is deemed to be made for the purpose of earning the discount on the date of mailing of the Government check.
- 9. **GOVERNMENT FURNISHED PROPERTY:** No material, labor or facilities will be furnished by the Government unless otherwise provided for in the Solicitation.
- 10. **SELLERS' INVOICES:** Invoices shall be prepared and submitted in quadruplicate (one copy shall be marked "original") unless otherwise specified. Invoices shall be "certified true and correct" and shall contain the following information: Contract and order number (if any), item numbers, description of supplies or services, sizes, quantities, unit prices, and extended total. Bill of lading number and weight of shipment will be shown for shipments made on Government bills of lading.
- 11. **RECEIPT, OPENING AND RECORDING OF BIDS:** Bids and modifications shall be publicly opened in the presence of one or more witnesses, at the time, date, and place designated in the Invitation for Bids. The name of each bidder, the bid price, and such other information as is deemed appropriate by the Procurement Officer, shall be read aloud and recorded, or otherwise made available. The names and addresses of required witnesses shall be recorded at the opening. The opened bids shall be available for public inspection except to the extent the bidder designates trade secrets or other proprietary data to be confidential as set forth in accordance with Section 12 below. Material so designated shall accompany the bid and shall be readily separable from the bid in order to facilitate public inspection of the nonconfidential portion of the bid. Prices, makes and models or catalogue numbers of the items offered, deliveries, and terms of payment shall be publicly available at the time of bid opening regardless of any designation to the contrary (Guam Procurement Regulations Section 3-202.12.2).
- 12. **CONFIDENTIAL DATA:** The Procurement Officer shall examine the bids to determine the validity of any requests for nondisclosure of trade secrets and other proprietary date identified in writing. If the parties do not agree as to the disclosure of data, the Procurement Officer shall inform the bidders in writing what portions of the bid will be disclosed and that, unless the bidders protest under Chapter 9 of the Guam Procurement Act (P.L. 16-124), the bids will be so disclosed. The bids shall be opened to public inspection subject to any continuing prohibition on the disclosure of confidential data (Guam Procurement Regulations Section 3-202.12.3).

13. MULTI-STEP SEALED BIDDING:

- a. It is defined as two-phase process consisting of a technical first-phase composed of one or more steps in which bidders submit unpriced technical offers to be evaluated by the territory, and a second-phase in which those bidders whose technical offers are determined to be acceptable during the first-step have their priced bids considered. It is designed to obtain the benefits of competitive sealed bidding by award of a contract to t h lowest responsive, responsible bidder, and at the same time obtained the benefits of the competitive sealed proposals procedure through the solicitation of technical offers and the conduct of discussions to evaluate and determine the acceptability of technical offers.
- b. In addition to the requirements set forth in the General Terms and Conditions and the Special provisions, the following applies:
 - 1). only unpriced technical offers are requested in the first phase;
 - 2). priced bids will be considered only in the second phase and only from bidders whose unpriced technical offers are found acceptable in the first phase;
 - 3). the criteria to be used in the evaluation at those specified in the Special Provisions and the General Terms and Conditions;
 - 4). the territory, to the extent the Procurement Officer finds necessary, may conduct oral or written discussion of the unpriced technical offers;
 - 5). the bidders, may designate those portions of the unpriced technical offers which contain trade secrets or other proprietary data which are to remain confidential; and,
 - 6). the service being procured shall be furnished generally in accordance with bidder's technical offer as found to be finally acceptable and shall meet the requirements of the Invitation for Bids.

c. RECEIPT AND HANDLING OF UNPRICED TECHNICAL OFFERS.

Unpriced technical offers shall not be opened publicly, but shall be opened in front of two or more procurement officials. Such offers shall not be disclosed to unauthorized persons. Bidders may request nondisclosure of trade secrets and other proprietary data identified in writing.

d. EVALUATION OF UNPRICED TECHNICAL OFFERS.

The unpriced technical offers submitted by bidders shall be evaluated solely in accordance with the criteria set forth in the Invitation for Bids. The unpriced technical offers shall be categorized as:

- 1). acceptable;
- 2). potentially acceptable, that is, reasonably susceptible of being made acceptable; or
- 3). unacceptable. The Procurement Officer shall record in writing the basis for finding an offer unacceptable and make it part of the procurement file.

The Procurement Officer may initiate Phase Two of the procedure if, in the Procurement Officer's opinion, there are sufficient acceptable unpriced technical offers to assure effective

- price competition in the second phase without technical discussions. If the Procurement Officer finds such is not the case, the Procurement Officer shall issue an amendment to the Invitation for Bids or engage in technical discussions as set forth in Subsection 3-202.20.5of this Section.
- e. Upon the completion of Phase One, the Procurement Officer shall invite each acceptable bidder to submit a price bid. Upon submission of prices, the Procurement Officer shall prepare the final evaluation and reconsideration for the Chief Procurement Officer's approval.